

# Spectrum Brands: Key Highlights

December 2020

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## **Forward-Looking Statements**



This presentation contains, and certain oral and written statements made by our representatives from time to time may contain, forward-looking statements, including, without limitation, statements or expectations regarding our Global Productivity Improvement Plan, our business strategy, future operations, financial condition, estimated revenues, projected costs, projected synergies, prospects, plans and objectives of management, information concerning expected actions of third parties, retention and future compensation of key personnel, our ability to meet environmental, social, and governance goals, the expected impact of the COVID-19 pandemic, economic, social and political conditions or civil unrest in the U.S. and other countries, and other statements regarding the Company's ability to meet its expectations for its fiscal 2020. When used in this document, the words future, anticipate, pro forma, seeks, intend, plan, envision, estimate, believe, belief, expect, project, forecast, outlook, goal, target, could, would, will, can, should, may and similar expressions are also intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words.

Since these forward-looking statements are based upon our current expectations of future events and projections and are subject to a number of risks and uncertainties, many of which are beyond our control and some of which may change rapidly, actual results or outcomes may differ materially from those expressed or implied herein, and you should not place undue reliance on these statements. Important factors that could cause our actual results to differ materially from those expressed or implied herein include, without limitation: (1) the impact of the COVID-19 pandemic on our customers, employees, manufacturing facilities, suppliers, the capital markets and our financial condition, and results of operations, all of which tend to aggravate the other risks and uncertainties we face; (2) the impact of our indebtedness on our business, financial condition and results of operations; (3) the impact of restrictions in our debt instruments on our ability to operate our business, financial condition and results of operations; expand business strategies; (4) any failure to comply with financial covenants and other provisions and restrictions of our debt instruments; (5) the effects of general economic conditions, including the impact of, and changes to tariffs and trade policies, inflation, recession or fears of a recession, depression or fears of a depression, labor costs and stock market volatility or monetary or fiscal policies in the countries where we do business; (6) the impact of fluctuations in commodity prices, costs or availability of raw materials or terms and conditions available from suppliers, including suppliers' willingness to advance credit; (7) interest rate and exchange rate fluctuations; (8) the loss of, significant reduction in, or dependence upon, sales to any significant retail customer(s); (9) competitive promotional activity or spending by competitors, or price reductions by competitors; (10) the introduction of new product features or technological developments by competitors and/or the development of new competitors or competitive brands; (11) the impact of actions taken by significant stockholders; (12) changes in consumer spending preferences and demand for our products, particularly in light of the COVID-19 pandemic and economic stress; (13) our ability to develop and successfully introduce new products, protect our intellectual property and avoid infringing the intellectual property of third parties; (14) our ability to successfully identify, implement, achieve and sustain productivity improvements (including our Global Productivity Improvement Plan), cost efficiencies (including at our manufacturing and distribution operations), and cost savings; (15) the seasonal nature of sales of certain of our products; (16) the effects of climate change and unusual weather activity, as well as further natural disasters and pandemics; (17) the cost and effect of unanticipated legal, tax or regulatory proceedings or new laws or regulations (including environmental, public health and consumer protection regulations); (18) our discretion to conduct, suspend or discontinue our share repurchase program (including our discretion to conduct purchases, if any, in a variety of manners including open-market purchases or privately negotiated transactions); (19) public perception regarding the safety of products that we manufacture and sell, including the potential for environmental liabilities, product liability claims, litigation and other claims related to products manufactured by us and third parties; (20) the impact of existing, pending or threatened litigation, government regulations or other requirements or operating standards applicable to our business; (21) the impact of cybersecurity breaches or our actual or perceived failure to protect company and personal data, including our failure to comply with new and increasingly complex global data privacy regulations; (22) changes in accounting policies applicable to our business; (23) our ability to utilize net operating loss carry-forwards to offset tax liabilities from future taxable income; (24) the impact of expenses resulting from the implementation of new business strategies, divestitures or current and proposed restructuring activities; (25) our ability to successfully implement further acquisitions or dispositions and the impact of any such transactions on our financial performance; (26) the unanticipated loss of key members of senior management and the transition of new members of our management teams to their new roles; (27) the impact of economic, social and political conditions or civil unrest in the U.S. and other countries; (28) the effects of political or economic conditions, terrorist attacks, acts of war, natural disasters, public health concerns or other unrest in international markets; (29) our ability to achieve our goals regarding environmental, social and governance practices; (30) our increased reliance on third-party partners, suppliers, and distributors to achieve our business objectives; and (31) the other risk factors set forth in the securities filings of Spectrum Brands Holdings, Inc. and SB/RH Holdings, LLC, including their most recently filed Annual Report on Form 10-K and subsequent Quarterly Report(s) on Form 10-Q.

Some of the above-mentioned factors are described in further detail in the sections entitled "Risk Factors" in our annual and quarterly reports, as applicable. You should assume the information appearing in this document is accurate only as of the date hereof, or as otherwise specified, as our business, financial condition, results of operations and prospects may have changed since such date. Except as required by applicable law, including the securities laws of the United States and the rules and regulations of the United States Securities and Exchange Commission, we undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, to reflect actual results or changes in factors or assumptions affecting such forward-looking statements.

#### **Reconciliation of Non-GAAP Financial Measurements**



Management believes that certain non-GAAP financial measures may be useful in certain instances to provide additional meaningful comparisons between current results and results in prior operating periods. Within this presentation, including the tables that follow, reference is made to organic net sales, adjusted earnings before interest, taxes, depreciation and amortization (EBITDA), adjusted EBITDA margin, adjusted earnings per share (EPS) and adjusted Free Cash Flow.

Management believes that organic net sales provide for a more complete understanding of underlying business trends of regional and segment performance by excluding the impact of currency exchange fluctuations and the impact of acquisitions (when applicable) when there is no comparable sales in the prior period. Organic growth is calculated by comparing organic net sales to net sales in the prior year. The effect of changes in currency exchange rates is determined by translating the period's net sales using the currency exchange rates that were in effect during the prior comparative period. Adjusted EBITDA is a metric used by management to evaluate segment performance and frequently used by the financial community which provides insight into an organization's operating trends and facilitates comparisons between peer companies, because interest, taxes, depreciation and amortization can differ greatly between organizations as a result of differing capital structures and tax strategies. Adjusted EBITDA can also be a useful measure for determining Spectrum Brands' debt covenant compliance. Adjusted EBITDA excludes certain items that are unusual in nature or not comparable from period to period. Adjusted EBITDA margin reflects adjusted EBITDA as a percentage of net sales. Management uses adjusted diluted EPS as a useful measure for providing further insight into our operating performance because it eliminates the effects of certain items that are not comparable from one period to the next. An income tax adjustment is included in adjusted diluted EPS to exclude the impact of the valuation allowance against deferred taxes and other tax-related items in order to reflect a normalized ongoing effective tax rate. Adjusted free cash flow provides useful information to investors regarding our ability to generate cash from business operations that is available for acquisitions and other investments, service of debt principal, dividends and share repurchases and meet its working capital requirements. Our definition of adjusted

Spectrum Brands provides this information to investors to assist in comparisons of past, present and future operating results and to assist in highlighting the results of ongoing operations. While Spectrum Brands' management believes that non-GAAP measurements are useful supplemental information, such adjusted results are not intended to replace the Spectrum Brands' GAAP financial results and should be read in conjunction with those GAAP results. Supplemental tables have been provided within this presentation to demonstrate reconciliation of non-GAAP measurements discussed in the most relevant GAAP financial measurements.

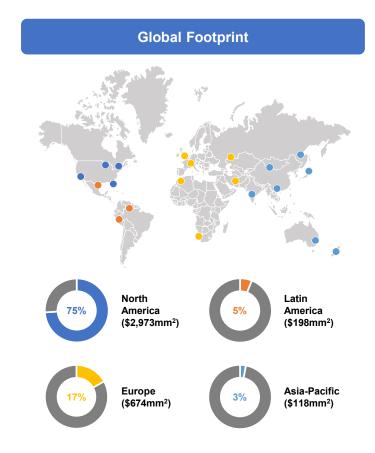
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## **Who is Spectrum Brands**



#### Global Business With a Diverse Portfolio of Leading Home Essentials Brands

Diversified Business					
Segment	% of FY20 Net Sales	FY20 Adjusted EBITDA Margin	% of FY20 Adjusted EBITDA <sup>1</sup>	Top Brands Expected to Contribute ~81% Market Leading Brands of FY20 Revenue	
Hardware & Home Improvement (HHI)	34%	19%	41%	<ul> <li>#1 in U.S. residential and luxury security</li> <li>#1 in U.S. builders' hardware</li> <li>#1 in Canada residential security</li> </ul> BALDWIN  Pfister  Kwikset  WEISER	
Home & Personal Care (HPC)	28%	8%	15%	<ul> <li>#1 brand in indoor grills worldwide</li> <li>#1 brand in toaster ovens, garment care in U.S.</li> <li>#1 brand in kitchen / home products in UK</li> <li>#1 hair appliance brand in Europe, Australasia, and several Latin American markets</li> <li>BLACK+DECKER</li> <li>REMINGTON</li> <li>© Russell Hobbs</li> </ul>	
Global Pet Care (GPC)	24%	18%	27%	<ul> <li>#1 in aquatics</li> <li>#1 in dog chews</li> <li>#1 in pet grooming</li> <li>#1 in pet stain &amp; odor</li> </ul>	
Home & Garden (H&G)	14%	20%	17%	<ul> <li>#1 in outdoor insect control</li> <li>#1 in mosquito area repellents</li> <li>#1 in bed bug control</li> </ul>	

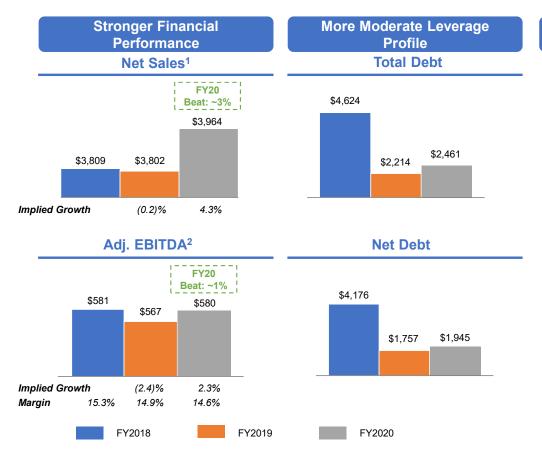


Source: Company Filings

<sup>&</sup>lt;sup>1</sup> Adjusted EBITDA excludes ~(\$52)mm related to Corporate. <sup>2</sup> FY20 Net Sales per Geography.

## **Financial Snapshot**

#### **Returning Momentum to the Business | (\$ mm)**





Dec-2019

May-2020

Nov-2020

\$20 \\_\_\_\_ Dec-2018

Jun-2019

Source: Company filings, CapIQ, Wall Street Research as of 13-Nov-2020, Eikon, IBES Note: Based on SPB's 30-Sep FYE. <sup>1</sup> IBES estimate: \$3,826. <sup>2</sup> IBES estimate: \$570.



## **Spectrum's Evolution**



#### **Spectrum Brands is at a Key Inflection Point in the Business**

#### **After Years of Working Through Challenges...**

- Lower organic growth across brands driven by insufficient capital allocation to innovation and marketing
- Operational missteps leading to pressure on margins and financial performance
- Highly levered
- Non-core assets creating volatility (Batteries and Auto Care)

## ...Spectrum has Refocused to Generate Stable, Strong Returns

- High priority on reinvestment in innovation and marketing for the four core segments to produce long-term organic returns
- ✓ Global Productivity Improvement Program improves operational efficiencies and results in at least \$150 million of total, gross savings over the life of the program, leading to higher margins and free cash flow generation
- ✓ Deleveraging balance sheet with ample liquidity
- Divested non-core assets, resulting in a focused portfolio of home essentials brands with long-standing retailer relationships

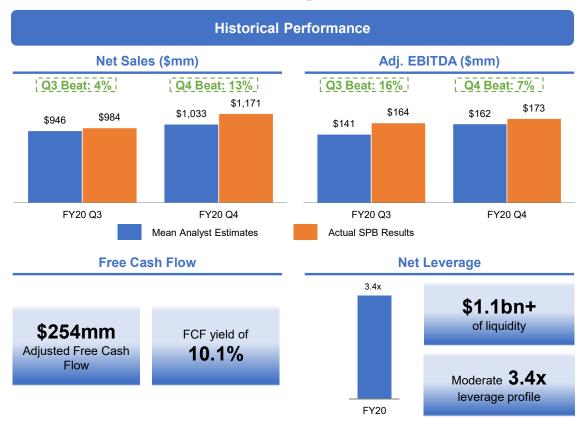
### **Spectrum's Momentum**



Laser Focus on Key Initiatives Resulting in Outsized Growth across Key Metrics, Reflecting Vitality, Resilience, and Operational Excellence across All Segments

#### **FY20 Key Results**

- Fourth Quarter Organic Net Sales +17.1%, reflecting strong growth across all business units
  - Top line results reflect elevated demand levels, with strong POS and improved output, providing evidence of the company's quick recovery from COVID-19 related supply disruptions experienced earlier in the year
- Q4 2020 Operating Income and Adjusted EBITDA increased, driven by strong volumes and gross margins improvement of +240bps
  - Full year Operating Income of \$243mm and Adjusted EBITDA of \$580mm
- Strong balance sheet with ample liquidity
  - Net leverage improved to 3.4x at the end of the fiscal fourth quarter from 3.95x at the end of the previous quarter
- Positive Fiscal 2021 Outlook
  - Expecting 3-5% reported net sales growth
  - Adjusted EBITDA is expected to increase mid single-digits
  - Adjusted FCF is expected to be between \$250mm-\$270mm, as SPB rebuilds inventory levels and addresses other working capital needs for the next year

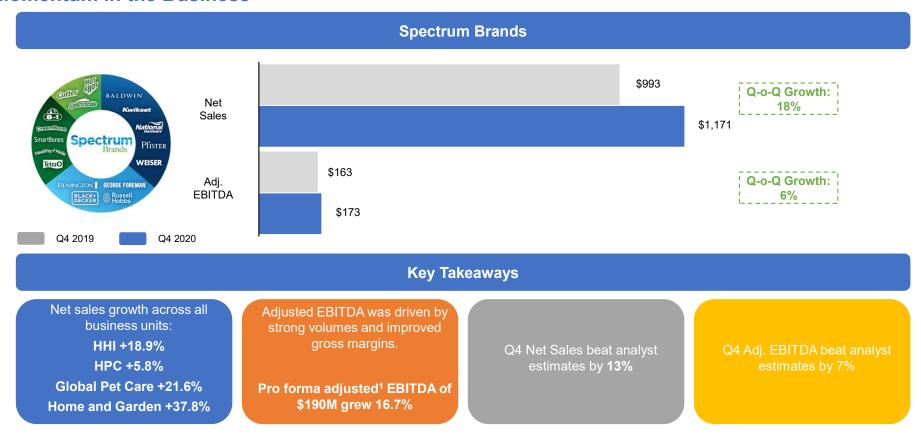


Source: Company Filings, Eikon Note: Outlook as of November 13, 2020

## **Snapshot of Recent Quarterly Results**



SPB Experienced Material Growth Q4 2020 vs Q4 2019 Supported by Strong Momentum in the Business



Source: Company Filings

Adjusted EBITDA now includes a change to annual incentive compensation program, which negatively impacts comparability by \$17M in Q4 and full year 2020.

## **Q4 Highlights by Segment**

Tremendous Top-Line Growth in Q4 2020 vs. Q4 2019



#### Hardware and Home Improvement (HHI)



(\$mm)	Q4 FY19	Q4 FY20	Year-over- Year Change
Net Sales	\$ 365	\$ 434	19%
Adj. EBITDA	\$ 78	\$ 100	29%

#### **HHI Key Takeaways**

- Organic net sales increased 18.7%, with strong POS and improved shipments
- Adjusted EBITDA increased 29.0%, primarily driven by positive volumes, as well as productivity improvements, favorable mix and pricing, partially offset by higher tariff and COVID-19 related costs
- Expect to materially reduce the backlog by the end of the Q1 2021

#### **Home and Personal Care (HPC)**



(\$mm)	Q4 FY19	Q4 FY20	Year-over-Year Change
Net Sales	\$ 286	\$ 302	6%
Adj. EBITDA	\$ 29	\$ 23	(23)%

#### **HPC Key Takeaways**

- Net sales were driven by growth in both small appliances and personal care categories
- Q4 represented the fifth consecutive quarter of year-overyear top line growth
- Adjusted EBITDA down due to higher advertisement and promotional investments, tariff and legal costs, partially offset by improved productivity and higher volumes
- Our focus in 2021 will remain on consumer-led, insight driven products, and brand investments

## **Q4 Highlights by Segment**

#### Tremendous Top-Line Growth in Q4 2020 vs. Q4 2019



#### **Global Pet Care (GPC)** Year-over-Year Q4 FY19 Q4 FY20 Change (\$mm) Spectrum **Net Sales** \$ 229 \$ 278 22% Adj. \$ 42 \$ 50 20% **EBITDA**

#### **GPC Key Takeaways**

- Top-line growth was driven by both aquatic and companion animal categories
- Higher adjusted EBITDA was driven by volume growth, productivity improvements and pricing
- Eighth consecutive quarter of year-over-year top-line and sixth consecutive quarter of bottom-line growth
- We plan to continue to build our worldwide market leadership position in our core categories of Aquatics; Dog Chews; Pet Grooming and Pet Stain & Odor

Home & Garden (H&G)							
Kowiksot Programs Brands Brand	(\$mm)	Q4 FY19	Q4 FY20	Year-over- Year Change			
	Net Sales	\$ 113	\$ 156	38%			
	Adj. EBITDA	\$ 20	\$ 32	61%			

#### **H&G Key Takeaways**

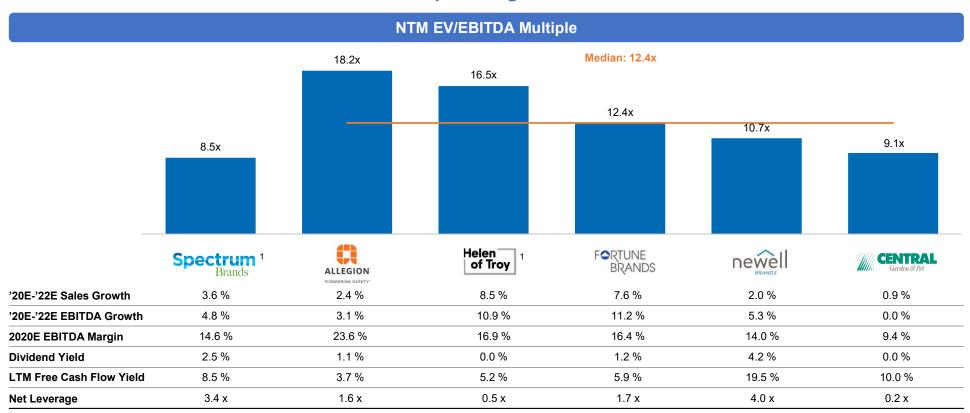
- Topline growth across controls, household insecticides and repellents benefited from strong point of sale and replenishment as retailers supported the extended selling season
- Adjusted EBITDA increase was driven by higher volumes, pricing, and productivity
- The fundamentals in this business remain strong with solid profitability and high barriers to entry

Source: Company Filings



## **Peer Benchmarking**

Spectrum is Trading at 8.5x, An Attractive Entry Point Relative to Its Peer Median of 12.4x and a Discount to Its Historical Multiple Range of 9.0x – 10.0x

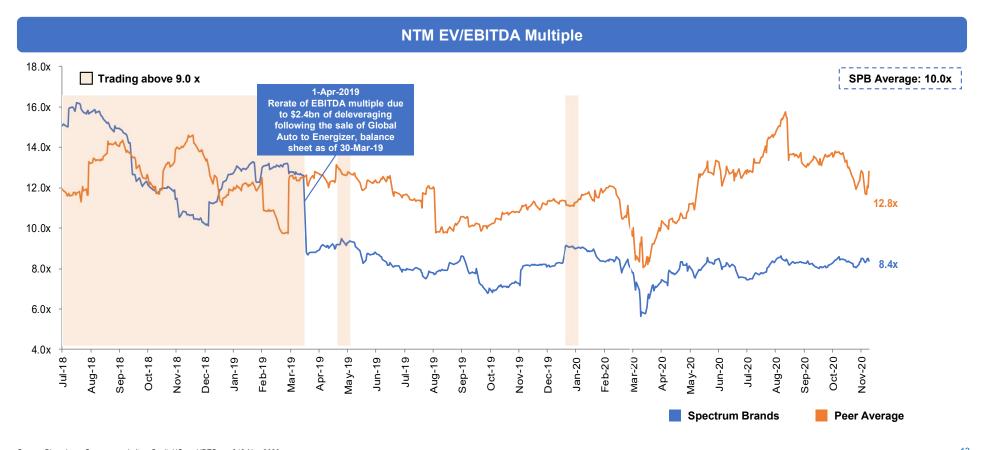


<sup>1</sup> FY2020 Actuals utilized.

## **Historical Valuation Multiple**



**Spectrum Brands has A Strong Track Record of Trading above 9.0x – 10.0x** 

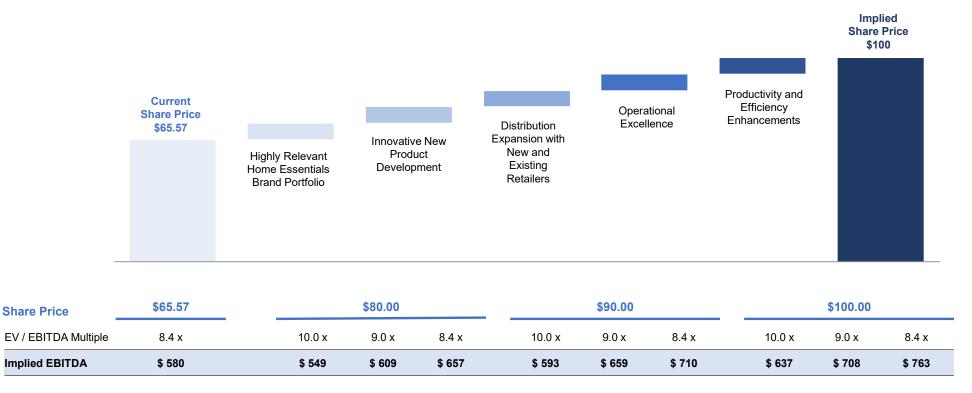


Source: Bloomberg, Company websites, Capital IQ and IBES as of 13-Nov-2020
Note: Multiples based on 2020E estimates as of 10-Nov-2020. In Jan-2019, Peer average consists of Helen of Troy, Newell Brands, Allegion, Central Garden & Pet, and Fortune Brands. In Apr-2019 post Q1 2019 results, SPB traded down due to stock tumbling 40% from the prior year, as a result of margin contraction, high tariffs, unfavorable product mix, etc. Consensus outlook as a result has declined. Dec 18. \$500 to \$560 announced.

#### Value Creation for Shareholders



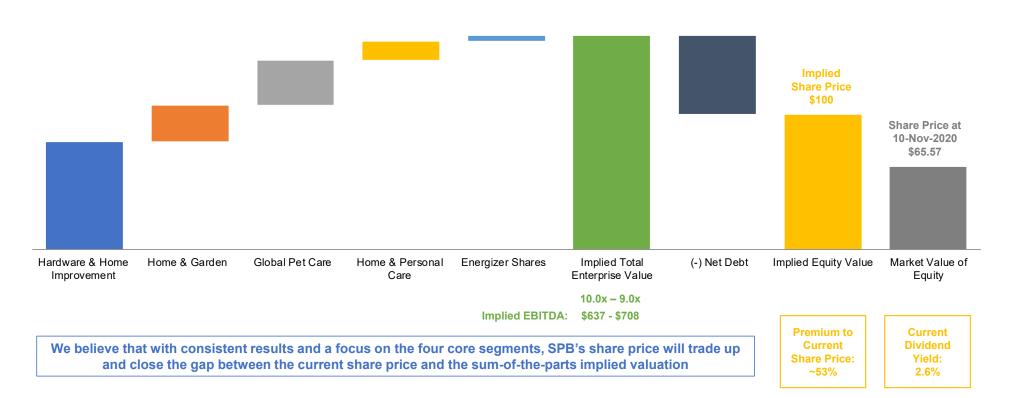
SPB Works to Deliver Sustainable Organic Growth and Significant Long-Term Value Creation Through its Guiding Principles of "Vision, Clarity and Focus," Which We Believe Paves a Clear Path to ~\$100 Per Share



## **Spectrum Brands**



We Believe SPB is Currently Undervalued in the Market and has a Strong Trajectory to Reach its Sum-of-the-Parts Implied Valuation



## Spectrum Brands

## Appendix

## **Guiding Principles**



SPB Works to Deliver Significant, Long-term Value Creation and Sustainable Growth Globally Through Top-line Growth and Operational Efficiencies, with a Commitment to ESG

SPB 2022 Goals

Spectrum 20/20 - Vision, Clarity, and Focus

#### **Sustainability Score: Energy** Water 3 years of improvement while consistently outperforming competitors 2019 Results 8% 11% 47 % Per revenue energy Decrease per USD reduction1 revenue in water withdrawals1 **Energy** Water

3%

Reduce carbon

year on a per

revenue basis

footprint year-over-

Commitment to Environmental, Social, and Governance (ESG)

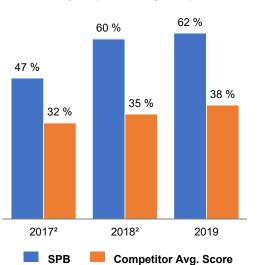
3%

basis

To improve our

water efficiency by,

on a per revenue





Source: Walmart's Sustainability Insight System (THESIS Index)

<sup>&</sup>lt;sup>1</sup> 2019 preliminary internal estimates.

<sup>&</sup>lt;sup>2</sup> Excludes GBL & GAC.

### **Spectrum Brands – A Global Consumer Products Company**



Dynamic Portfolio of Market-leading Brands in Non-discretionary Categories with Barriers to Entry, Delivering Superior Value to Consumers.



Hardwar	Hardware and Home Improvement (HHI)							
(\$mm)	FY19	FY20	Year-over- Year Change					
Net Sales	\$ 1,356	\$ 1,342	(1)%					
Adj.	\$ 254	\$ 256	1%					

#### **HHI Key Characteristics**

- Leading provider of residential security, builders' hardware, and plumbing fixtures
- Leading market positions:
  - #1 in U.S. residential and luxury security
  - #1 in U.S. builders' hardware
  - #1 in Canada residential security
- Continuous product innovation and execution
- Positive market trends in home automation
- Vertically integrated global supply chain









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	Home and Personal Care (HPC)								
dl	(\$mm)	FY19	FY20	Year-over- Year Change					
	Net Sales	\$ 1,068	\$ 1,108	4 %					
	Adj.	\$ 87	\$ 92	6%					

#### **HPC Key Characteristics**

- Leading market positions:
  - #1 brand in indoor grills worldwide
  - #1 brand in toaster ovens, garment care in U.S.
  - #1 brand in kitchen / home products in UK
  - #1 hair appliance brand in Europe, Australasia, and Latin American markets

#### several

- Trusted brands with a history of delivering approachable innovation that simplifies consumer's everyday lives
- Proven agile and efficient new product development and supply chain capabilities delivering competitive, high quality products







<sup>&</sup>lt;sup>1</sup> Company Filings; <sup>2</sup> FY2020 Financials.

### **Spectrum Brands – A Global Consumer Products Company**



**Dynamic Portfolio of Market-leading Brands in Non-discretionary Categories with Barriers to Entry, Delivering Superior Value to Consumers (Cont'd)** 

Net Sales

by Product

Category<sup>2</sup>



	Global Pet Ca		
(\$mm) <sup>1</sup>	FY19	FY20	Year-over- Year Change
Net Sales	\$ 870	\$ 963	11 %
Adj. EBITDA	\$ 143	\$ 172	21 %

## Spectrum

		Home & Gard	den (H&G)	
	(\$mm) <sup>1</sup>	FY19	FY20	Year-over- Year Change
,	Net Sales	\$ 508	\$ 552	9 %
	Adj.	\$ 106	\$ 112	6%

#### **GPC Key Characteristics**

- Global market leader:
  - #1 in aquatics
  - #1 in dog chews
  - #1 in pet grooming
  - #1 in pet stain & odor
- Large portfolio of recognized brands
- Diverse & growing categories
- Strong global IP portfolio



•	Leading market positions:
	#1 in outdoor insect control
	#1 in mosquito area repellents
	#1 in bed bug control
٠	Strong new product pipeline developed from consumer-led
	innovation process
٠	Growing distribution from new products and core product
	expansion

Leading provider of consumer pest control solutions

Agile and efficient, U.S.-centric manufacturing

**H&G Key Characteristics** 







Net Sales by Product Category<sup>2</sup>

<sup>&</sup>lt;sup>1</sup> Company Filings; <sup>2</sup> FY2020 Financials.

## **Operational Improvements**



**GPIP** and Investment in Strategic Capabilities will Increase our Competitive Advantage and Continue to Enable Strategic, Sustainable, and Organic Growth

#### Global Productivity Improvement Program (GPIP):

SPB continues to expect the gross, total savings from sourcing and other GPIP cost improvements to be at least \$150 million over the course of the program



Strategic Sourcing: Implement and execute strategic sourcing initiatives across the business units



Commercial: Right-size functions and center-led common operations





**G&A:** Best practice implementation and automation across finance, HR, legal and real estate functions





IT Enablement: Accelerate value creation with tech enablers while transforming and consolidating ERP core systems



EMEA Separation: Prepare for EMEA separation in governance, change management and risk planning post-divestiture

Change operating model to create clear global business priorities and improve organizational efficiencies

Attack procurement to deliver results to feed technology investment

Expand capabilities in consumer insights, innovation. marketing, and advertising



Reinvest in organic growth drivers with a strategy to sustainably win in the market

#### **Strategic Capabilities Investment**



Pursue top-line growth through:

- Digital experts capturing consumer share of wallet Top notch internal agency enhancing the consumer journey
- Proactively reporting on forward looking indicators
- Analytical approach optimizing pricing % promotion ROI



**GBS** 

- Deliver decision-making support through global standardization & governance
- Increase automation and process simplification to drive
- Improve service delivery with automation and standardized tools



Deploy advanced sourcing tools and tailored category management to maximize and sustain procurement value

Implement process standardization, enhanced analytics & improved governance to drive productivity



IT Fnablement

- Build digital capabilities through Robotic Process Automation
- Transform data model for faster insights and decision making
- Build procurement capabilities through new technology
- Implement scalable enterprise platform to future-proof org

## **M&A Strategy**



## Disciplined M&A Platform Consistently Focused on Strategic Acquisition and Disposition Opportunities

**M&A Thesis** 

Continuous evaluation of strategic opportunities to amplify growth and / or unlock value

**Priority Target** 

Strong brands that can be incorporated into Spectrum's global infrastructure and deliver immediate accretion with high synergy potential

#### M&A Track Record

Acquisitions	
titures	

Target	Date	Size	Description
Armitage	Oct-2020	\$187mm	Vendor of premium pet treats sold in the United Kingdom and continental Europe
Omega Sea	Mar-2020	\$17mm	Manufactures and markets premium fish food products
GloFish	May-2017	\$50mm + performance-based incentives	Patented and trademarked brand of genetically engineered fluorescent fish
Spectrum Brands (Auto Care Business)	Jan-2019	\$939mm cash and 5.3mm ENR shares (\$312mm)	Globally recognizable brands, including Armor All, STP and A/C Pro
Spectrum Brands (Battery and Portable Lighting)	Jan-2018	\$2bn	Consumer battery businesses and manufacturing and distribution facilities

Source: Company Filings, Press Release









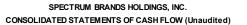
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#### SPECTRUM BRANDS HOLDINGS, INC. CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

	Three Month P	eriod Ended	Twelve Month Pe	eriod Ended
(in millions, except per share amounts)	September 30, 2020	September 30, 2019	September 30, 2020	September 30, 2019
Net sales	\$ 1,170.6	\$ 993.0 \$	3,964.2 \$	3,802.
Cost of goods sold	745.8	657.0	2,580.0	2,492.
Restructuring and related charges	1.8	1.3	14.3	2.8
Gross profit	423.0	334.7	1,369.9	1,306.
Selling	177.2	141.5	614.5	600.5
General and administrative	92.1	90.9	337.8	354.6
Research and development	12.1	10.8	41.8	43.5
Restructuring and related charges	9.2	22.2	58.3	62.9
Transaction related charges	5.7	5.4	23.1	21.8
Loss on assets held for sale	-	-	26.8	
Write-off from impairment of goodwill	-	116.0	-	116.0
Write-off from impairment of intangible assets	-	35.4	24.2	35.4
Total operating expenses	296.3	422.2	1,126.5	1,234.
Operating income	126.7	(87.5)	243.4	72.2
Interest expense	38.0	37.0	144.5	222.3
Gain from extinguishment of Salus CLO debt	-	-	(76.2)	
Other non-operating expense (income), net	9.3	(20.3)	19.7	43.9
Income (loss) from continuing operations before income taxes	79.4	(104.2)	155.4	(193.8
Income tax expense (benefit)	35.6	(25.2)	70.9	(7.1
Net income (loss) from continuing operations	43.8	(79.0)	84.5	(186.7
Income (loss) from discontinued operations, net of tax	1.7	(16.7)	14.0	682.5
Net income (loss)	45.5	(95.7)	98.5	495.8
Net income attributable to non-controlling interest	0.1	-	0.7	1.3
Net income (loss) attributable to controlling interest	\$ 45.4	\$ (95.7) \$	97.8 \$	494.5
Amounts attributable to controlling interest		<b>!</b>	•	
Net income (loss) from continuing operations attributable to controlling interest	\$ 43.7	\$ (79.0) \$	83.8 \$	(188.0
Net income (loss) from discontinued operations attributable to controlling interest	1.7	(16.7)	14.0	682.5
Net income (loss) attributable to controlling interest	\$ 45.4	\$ (95.7) \$	97.8 \$	494.5
Earnings Per Share		<b>!</b>	•	
Basic earnings per share from continuing operations	\$ 1.01	\$ (1.62) \$	1.88 \$	(3.71
Basic earnings per share from discontinued operations	0.04	(0.35)	0.31	13.47
Basic earnings per share	\$ 1.05	\$ (1.97) \$	2.19 \$	9.76
Diluted earnings per share from continuing operations	\$ 1.01	ş (1.62) ş	1.87 \$	(3.71
Diluted earnings per share from discontinued operations	0.04	(0.35)	0.31	13.47
Diluted earnings per share	\$ 1.05	\$ (1.97) \$	2.18 \$	9.76
Weighted Average Shares Outstanding				
Basic	43.1	48.8	44.7	50.7
Diluted	43.4	48.8	44.9	50.7





	Twelve Month Period Ended					
(in millions)	Septeml	ber 30, 2020	September 30, 2019			
Cash flows from operating activities						
Net cash provided by operating activities from continuing operations	\$	290.1 \$	83.5			
Net cash provided (used) by operating activities from discontinued operations		0.2	(82.4)			
Net cash provided by operating activities		290.3	1.1			
Cash flows from investing activities						
Purchases of property, plant and equipment		(61.0)	(58.4)			
Proceeds from disposal of property, plant and equipment		4.2	2.1			
Proceeds from sale of assets held for sale		29.0	-			
Proceeds from sale of discontinued operations, net of cash		3.6	2,859.5			
Business acquisitions, net of cash acquired		(16.9)				
Proceeds from sale of equity investment		147.1	-			
Other investing activity		2.3	(0.3)			
Net cash provided by investing activities from continuing operations	·	108.3	2,802.9			
Net cash used by investing activities from discontinued operations		-	(5.3)			
Net cash provided by investing activities		108.3	2,797.6			
Cash flows from financing activities						
Payment of debt, including premium on extinguishment		(135.5)	(2,649.9)			
Proceeds from issuance of debt		300.0	300.0			
Payment of debt issuance costs		(11.5)	(4.1)			
Treasury stock purchases		(239.8)	(268.5)			
Accelerated share repurchase		(125.0)				
Dividends paid to shareholders		(75.2)	(85.5)			
Dividends paid by subsidiary to non-controlling interest		(0.8)	(1.1)			
Share based award tax withholding payments, net of proceeds upon vesting		(12.6)	(4.4)			
Payment of contingent consideration		(197.0)	(8.9)			
Other financing activities, net		0.3				
Net cash used by financing activities from continuing operations		(497.1)	(2,722.4			
Net cash used by financing activities from discontinued operations		-	(2.2)			
Net cash used by financing activities	·	(497.1)	(2,724.6			
Effect of exchange rate changes on cash and cash equivalents		5.1	(8.4)			
Net change in cash, cash equivalents and restricted cash in continuing operations	\$	(93.4) \$	65.7			
Cash, cash equivalents, and restricted cash, beginning of period		627.1	561.4			
Cash, cash equivalents, and restricted cash, end of period	\$	533.7	627.1			



#### SPECTRUM BRANDS HOLDINGS, INC. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (Unaudited)

(in millions)	Septem	ber 30, 2020	September 30, 2019	
Assets				
Cash and cash equivalents	\$	531.6 \$	627.1	
Trade receivables, net		501.1	356.7	
Other receivables		74.2	74.2	
Inventories		557.7	548.4	
Prepaid expenses and other current assets		63.5	53.5	
Total current assets		1,728.1	1,659.9	
Property, plant and equipment, net		396.5	452.9	
Operating lease assets		103.8	-	
Investments		66.9	230.8	
Deferred charges and other		48.3	67.2	
Goodwill		1,332.0	1,328.1	
Intangible assets, net		1,431.7	1,507.1	
Total assets	\$	5,107.3 \$	5,246.0	
Liabilities and Shareholders' Equity				
Current portion of long-term debt	\$	15.3 \$	136.9	
Accounts payable		557.5	456.8	
Accrued wages and salaries		95.0	72.1	
Accrued interest		38.5	29.3	
Indemnification payable to Energizer		33.0	230.8	
Other current liabilities		205.6	214.2	
Total current liabilities		944.9	1,140.1	
Long-term debt, net of current portion		2,461.0	2,214.4	
Long-term operating lease liabilities		88.8	-	
Deferred income taxes		65.4	50.6	
Other long-term liabilities		131.4	112.0	
Total liabilities		3,691.5	3,517.1	
Total shareholders' equity		1,407.5	1,720.9	
Noncontrolling interest		8.3	8.0	
Total equity		1,415.8	1,728.9	
Total liabilities and equity	\$	5,107.3 \$	5,246.0	



#### SPECTRUM BRANDS HOLDINGS, INC. RECONCILIATION OF GAAP DILUTED EARNINGS PER SHARE TO ADJUSTED DILUTED EARNINGS PER SHARE (Unaudited)

		Three Month Pe	eriod Ended	Twelve Month Period Ended			
	Septem	ber 30, 2020	September 30, 2019	September 30, 2020	September 30, 2019		
Diluted EPS from continuing operations, as reported	\$	1.01 \$	(1.62) \$	1.87 \$	(3.71)		
Adjustments:							
Restructuring and related charges		0.25	0.48	1.62	1.30		
Transaction related charges		0.13	0.11	0.51	0.43		
Debt refinancing costs		-	0.09	0.06	1.09		
Loss (Gain) on Energizer investment		0.20	(0.53)	0.38	0.24		
Loss on assets held for sale		-	-	0.60	-		
Write-off from impairment of goodwill		-	2.38	-	2.29		
Write-off from impairment of intangible assets		-	0.73	0.54	0.70		
Foreign currency change on multicurrency divestiture loans		(0.03)	0.14	0.09	0.71		
Legal and environmental reserves		-	0.21	-	0.20		
Salus		-	0.01	0.01	0.03		
Salus CLO debt extinguishment		-	-	(1.70)	-		
GPC safety recall		-	-	-	0.01		
Depreciation & amortization on HPC long-lived assets		-	-	-	0.57		
Other		(0.09)	0.04	(0.09)	0.10		
Income tax adjustment		0.25	(0.91)	0.21	(1.10)		
Total adjustments		0.71	2.75	2.23	6.57		
Diluted EPS from continuing operations, as adjusted	\$	1.72 \$	1.13 \$	4.10 \$	2.86		



#### SPECTRUM BRANDS HOLDINGS, INC. TRANSACTION RELATED CHARGES (Unaudited)

		Three Month Pe	Twelve Month Period Ended		
(in millions)	Septemb	er 30, 2020	September 30, 2019	September 30, 2020	September 30, 2019
Coevorden operations divestiture	\$	2.1 \$	- \$	5.5 \$	-
GBL post divestiture separation		2.6	3.6	10.2	9.5
HPC divestiture		0.3	1.2	3.9	7.3
Omega Sea acquisition		0.1	-	1.6	-
Other integration		0.6	0.6	1.9	5.0
Total transaction-related charges	\$	5.7 \$	5.4 \$	23.1 \$	21.8

#### SPECTRUM BRANDS HOLDINGS, INC. RESTRUCTURING AND RELATED CHARGES (Unaudited)

	Three Mor	th Period Ended	Twleve Month	Period Ended
(in millions)	September 30, 2020	September 30, 2019	September 30, 2020	September 30, 2019
Global productivity improvement plan	\$ 11	.5 \$ 22	8 \$ 71.6	\$ 60.9
HHI distribution center consolidation		-		2.3
Other restructuring activities	(0.	5)0	7 1.0	2.5
Total restructuring and related charges	\$ 11	.0 \$ 23	5 \$ 72.6	\$ 65.7



#### SPECTRUM BRANDS HOLDINGS, INC. NET SALES SUMMARY (Unaudited)

		Three Month Period Ende	d		_	Twelve Month Pe	riod Ended		
(in millions, except %)	Septem	ber 30, 2020 Septem	ber 30, 2019	Varianc	e	September 30, 2020	September 30, 2019	Varian	ce
нні	\$	433.7 \$	364.9 \$	68.8	18.9 % \$	1,342.1 \$	1,355.7	(13.6)	(1.0)%
HPC		302.3	285.8	16.5	5.8 %	1,107.6	1,068.1	39.5	3.7 %
GPC		278.3	228.9	49.4	21.6 %	962.6	870.2	92.4	10.6 %
H&G		156.3	113.4	42.9	37.8 %	551.9	508.1	43.8	8.6 %
Net Sales	\$	1,170.6 \$	993.0	177.6	17.9 % \$	3,964.2 \$	3,802.1	162.1	4.3 %

#### SPECTRUM BRANDS HOLDINGS, INC. RECONCILIATION OF GAAP NET SALES TO ORGANIC NET SALES (Unaudited)

			Septe	mber 30, 2020		Ne Ne	et Sales		
				Sales Excluding					
		Effect	of Changes in Effec	t of Changes in		Organic			
Three Month Period Ended	N	et Sales et Sales	Currency	Currency Effect of	Acquisitions	Net Sales Septem	ber 30, 2019	Variance	<u> </u>
нні	\$	433.7 \$	(0.5) \$	433.2 \$	- \$	433.2 \$	364.9 \$	68.3	18.7 %
HPC		302.3	(0.5)	301.8	-	301.8	285.8	16.0	5.6%
GPC		278.3	(3.2)	275.1	(3.8)	271.3	228.9	42.4	18.5 %
H&G		156.3	-	156.3	-	156.3	113.4	42.9	37.8%
Total	\$	1 170 6 \$	(4.2) \$	1 166 4 \$	(3.8) \$	1 162 6 \$	993.0	169 6	17 1 %

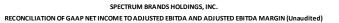
			September 30, 2020			Net Sales		
			Net Sales Excluding			=		
		Effect of Changes in	Effect of Changes in		Organic			
Twelve Month Period Ended	 let Sales	Currency	Currency	Effect of Acquisitions	Net Sales	September 30, 2019	Varian	ce
нні	\$ 1,342.1 \$	0.4	\$ 1,342.5	\$ - \$	1,342.5	\$ 1,355.7	\$ (13.2)	(1.0)%
HPC	1,107.6	18.9	1,126.5	-	1,126.5	1,068.1	58.4	5.5 %
GPC	962.6	1.1	963.7	(7.5)	956.2	870.2	86.0	9.9%
H&G	 551.9	0.1	552.0	-	552.0	508.1	43.9	8.6%
Total	\$ 3,964.2 \$	20.5	3,984.7	\$ (7.5) \$	3,977.2	\$ 3,802.1	175.1	4.6%



#### SPECTRUM BRANDS HOLDINGS, INC. RECONCILIATION OF GAAP NET INCOME TO ADJUSTED EBITDA AND ADJUSTED EBITDA MARGIN (Unaudited)

Three Month Period Ended September 30, 2020 (in millions, except %)	нні	HPC	GPC	H&G	Corporate	Consolidated
Net income from continuing operations	\$ 91.5 \$	11.3 \$	35.3 \$	26.4 \$	(120.7)	43.8
Income tax expense	-	-	-	-	35.6	35.6
Interest expense	-	-	-	-	38.0	38.0
Depreciation and amortization	 8.8	8.8	9.3	5.0	3.6	35.5
EBITDA	100.3	20.1	44.6	31.4	(43.5)	152.9
Share and incentive based compensation	-	-	-	-	0.3	0.3
Restructuring and related charges	0.1	1.0	1.9	0.2	7.8	11.0
Transaction related charges	-	1.5	3.4	-	0.8	5.7
Loss on Energizer investment	-	-	-	-	8.7	8.7
Foreign currency loss on multicurrency divestiture loans	-	0.2	-	-	(1.3)	(1.1)
Other	 -	(0.1)	-	(0.1)	(4.0)	(4.2)
Adjusted EBITDA	\$ 100.4 \$	22.7 \$	49.9 \$	31.5 \$	(31.2)	173.3
Net Sales	\$ 433.7 \$	302.3 \$	278.3 \$	156.3 \$	- 5	1,170.6
Adjusted EBITDA Margin	 23.1 %	7.5 %	17.9 %	20.2 %	- %	14.8 %

Three Month Period Ended September 30, 2019 (in millions, except %)	н	н	НРС	GPC	H&G	Corporate	Consolidated
Net income (loss) from continuing operations	\$	69.1 \$	(118.8) \$	6.1 \$	14.1 \$	(49.5)	\$ (79.0)
Income tax benefit		-	-	-	-	(25.2)	(25.2)
Interest expense		-	-	-	-	37.0	37.0
Depreciation and amortization		8.3	8.9	16.8	4.9	3.5	42.4
EBITDA		77.4	(109.9)	22.9	19.0	(34.2)	(24.8)
Share and incentive based compensation		-	-	-	-	14.9	14.9
Restructuring and related charges		0.4	3.4	1.2	0.4	18.1	23.5
Transaction related charges		-	1.1	1.0	-	3.3	5.4
Gain on Energizer investment		-	-	-	-	(26.1)	(26.1)
Write-off from impairment of goodwill		-	116.0	-	-	-	116.0
Write-off from impairment of intangible assets		-	18.8	16.6	-	-	35.4
Foreign currency loss on multicurrency divestiture loans		-	-	-	-	6.7	6.7
Legal and environmental remediation reserves		-	-	-	-	10.0	10.0
Salus		-	-	-	-	0.4	0.4
Other		-	<u> </u>	-	0.2	1.5	1.7
Adjusted EBITDA	\$	77.8 \$	29.4 \$	41.7 \$	19.6 \$	(5.4)	\$ 163.1
Net Sales	\$	364.9 \$	285.8 \$	228.9 \$	113.4 \$	-	\$ 993.0
Adjusted EBITDA Margin		21.3%	10.3%	18.2%	17.3 %		16.4%





Twelve Month Period Ended September 30, 2020 (in millions, except %)	нні	НРС	GPC	H&G	Corporate	Consolidated
Net income from continuing operations \$	221.4 \$	42.9 \$	44.9 \$	91.2 \$	(315.9)	\$ 84.5
Income tax expense	-	-	-	-	70.9	70.9
Interest expense	=	=	=	-	144.5	144.5
Depreciation and amortization	33.9	35.2	44.4	20.4	14.6	148.5
EBITDA	255.3	78.1	89.3	111.6	(85.9)	448.4
Share and incentive based compensation	-	-	-	-	43.6	43.6
Restructuring and related charges	1.0	4.6	20.8	0.5	45.7	72.6
Transaction related charges	-	8.8	10.8	-	3.5	23.1
Loss on Energizer investment	-	-	-	-	16.8	16.8
Loss on assets held for sale	-	-	26.8	-	-	26.8
Write-off from impairment of intangible assets	-	-	24.2	-	-	24.2
Foreign currency loss on multicurrency divestiture loans	-	0.6	-	-	3.2	3.8
Salus	-	-	-	-	0.6	0.6
Salus CLO debt extinguishment	-	-	-	-	(76.2)	(76.2)
Other	-	0.1	0.1		(3.7)	(3.5)
Adjusted EBITDA <u>\$</u>	256.3 \$	92.2 \$	172.0 \$	112.1 \$	(52.4)	\$ 580.2
Net Sales <u>\$</u>	1,342.1 \$	1,107.6 \$	962.6 \$	551.9 \$	- 5	3,964.2
Adjusted EBITDA Margin	19.1%	8.3%	17.9%	20.3%		14.6%

Twelve Month Period Ended September 30, 2019 (in millions, except %)	 нні	НРС	GPC	H&G	Corporate	Consolidated
Net income (loss) from continuing operations	\$ 214.6 \$	(127.8) \$	63.4 \$	84.9 \$	(421.8) \$	(186.7)
Income tax benefit	-	-	-	-	(7.1)	(7.1)
Interest expense	-	-	-	-	222.1	222.1
Depreciation and amortization	 33.5	64.6	48.8	19.3	14.6	180.8
EBITDA	248.1	(63.2)	112.2	104.2	(192.2)	209.1
Share and incentive based compensation	-	=	-	-	53.7	53.7
Restructuring and related charges	4.7	8.1	7.6	1.8	43.5	65.7
Transaction related charges	0.9	7.4	2.5	-	11.0	21.8
Loss on Energizer investment	-	-	-	-	12.1	12.1
Write-offfrom impairment of goodwill	-	116.0	-	-	-	116.0
Write-offfrom impairment of intangible assets	-	18.8	16.6	-	-	35.4
Foreign currency loss on multicurrency divestiture loans	-	-	-	-	36.2	36.2
Legal and environmental remediation reserves	-	-	-	-	10.0	10.0
GPC safety recall	-	-	0.7	-	-	0.7
Salus	-	-	-	-	1.6	1.6
Other	 -	0.1	3.0	(0.5)	2.1	4.7
Adjusted EBITDA	\$ 253.7 \$	87.2 \$	142.6 \$	105.5 \$	(22.0) \$	567.0
Net Sales	\$ 1,355.7 \$	1,068.1 \$	870.2 \$	508.1 \$	- \$	3,802.1
Adjusted EBITDA Margin	 18.7%	8.2%	16.4%	20.8%		14.9%

#### SPECTRUM BRANDS HOLDINGS, INC.





During the fourth quarter ended September 30, 2020, the Company made a change to its annual management incentive plans ("MIP") payout that previously provided for the issuance of stock for a designated pool of recipients in lieu of cash. The annual MIP payout will instead be fully funded through cash distributions with no stock issuance. Our operating performance metric of Adjusted EBITDA excludes any consideration for stock-based compensation expense. Due to the change in the form of payout, there was a reduction to our stock-based compensation and adjusted EBITDA for the three month and fiscal year ended September 30, 2020 of \$17.0 million. For comparative purposes for the three month period and year ended September 30, 2020 respective of the prior period, we have included the following pro forma adjusted EBITDA results for the fiscal fourth quarter and year ended September 30, 2020. The following table reflects the pro forma compensation program change as if the \$17.0 million was paid in stock and excluded from Adjusted EBITDA consistent to the prior period.

Three Month Period Ended September 30, 2020 (in millions)	нні	НРС	GPC	H&G	Corporate	Consolidated
Adjusted EBITDA	\$ 100.4 \$	22.7 \$	49.9 \$	31.5 \$	(31.2)	\$ 173.3
Proforma compensation program change				-	17.0	17.0
Proforma Adjusted EBITDA	\$ 100.4 \$	22.7 \$	49.9 \$	31.5 \$	(14.2)	\$ 190.3
Twelve Month Period Ended September 30, 2020 (in millions, except %)	нні	НРС	GPC	H&G	Corporate	Consolidated
Twelve Month Period Ended September 30, 2020 (in millions, except %)  Adjusted EBITDA	\$ <b>HHI</b> 256.3 \$	<b>HPC</b> 92.2 \$	GPC 172.0 \$	H&G 112.1 \$	Corporate (52.4)	
	\$					

The Company has historically recognized all stock based compensation as a corporate cost and continued to do so for purposes of reporting adjusted EBITDA within the consolidated group. With the compensation program change described above, the Company maintained the compensation expense as a component of Corporate within the quarter and did not reflect the incremental change in the Segment EBITDA above.

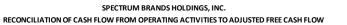
#### SPECTRUM BRANDS HOLDINGS, INC.





The program change is expected to continue into fiscal 2021 and beyond. Any MIP payouts in future periods are expected to be paid in cash and reflected as a reduction to EBITDA and Adjusted EBITDA. Beginning in fiscal 2021, the Company will recognize a portion of the MIP compensation as a component of the segment EBITDA which may impact comparability of segment results in subsequent quarterly results during the fiscal year ending September 30, 2021. Although not expected to be material to operating results in future periods, we have included proforma financial information below to reflect the compensation charge related to the compensation program change as if it were not considered stock compensation at the beginning of 2020 fiscal year and have allocated it to the segment EBITDA for each of the quarterly and year-to-date periods within the year ended September 30, 2020 for comparability in subsequent future reporting periods.

Three month period ended December 29, 2019	 нні	нрс	GPC	H&G	Corporate	Consolidated
Adjusted EBITDA	\$ 42.8 \$	36.4 \$	31.5 \$	(3.3) \$	(5.2)	\$ 102.2
Proforma compensation program change	 (0.6)	(0.4)	(0.4)	(0.2)	(2.6)	(4.2)
Proforma Adjusted EBITDA	\$ 42.2 \$	36.0 \$	31.1 \$	(3.5) \$	(7.8)	\$ 98.0
Three month period ended March 29, 2020	 ННІ	НРС	GPC	H&G	Corporate	Consolidated
Adjusted EBITDA	\$ 69.5 \$	8.0 \$	40.0 \$	28.4 \$	(5.5)	\$ 140.4
Proforma compensation program change	 (0.6)	(0.4)	(0.4)	(0.3)	(2.6)	(4.3)
Proforma Adjusted EBITDA	\$ 68.9 \$	7.6 \$	39.6 \$	28.1 \$	(8.1)	\$ 136.1
Six month period ended March 29, 2020	 нні	НРС	GPC	H&G	Corporate	Consolidated
Adjusted EBITDA	\$ 112.3 \$	44.4 \$	71.5 \$	25.1 \$	(10.8)	\$ 242.5
Proforma compensation program change	 (1.3)	(0.8)	(0.7)	(0.5)	(5.2)	(8.5)
Proforma Adjusted EBITDA	\$ 111.0 \$	43.6 \$	70.8 \$	24.6 \$	(16.0)	\$ 234.0
Three month period ended June 28, 2020	ННІ	НРС	GPC	H&G	Corporate	Consolidated
Adjusted EBITDA	\$ 43.6 \$	25.0 \$	50.6 \$	55.5 \$	(10.3)	\$ 164.4
Proforma compensation program change	(0.6)	(0.4)	(0.4)	(0.2)	(2.7)	(4.3)
Proforma Adjusted EBITDA	\$ 43.0 \$	24.6 \$	50.2 \$	55.3 \$	(13.0)	\$ 160.1
Nine month period ended June 28, 2020	 нні	НРС	GPC	H&G	Corporate	Consolidated
Adjusted EBITDA	\$ 156.0 \$	69.4 \$	122.1 \$	80.6 \$	(21.1)	\$ 407.0
Proforma compensation program change	 (1.8)	(1.2)	(1.1)	(0.7)	(7.9)	(12.7)
Proforma Adjusted EBITDA	\$ 154.2 \$	68.2 \$	121.0 \$	79.9 \$	(29.0)	\$ 394.3
Three month period ended September 30, 2020	 ННІ	нрс	GPC	H&G	Corporate	Consolidated
Adjusted EBITDA	\$ 100.4 \$	22.7 \$	49.9 \$	31.5 \$	(31.2)	\$ 173.3
Proforma compensation program change	(1.4)	(1.0)	(1.2)	(0.7)	17.0	12.7
Proforma Adjusted EBITDA	\$ 99.0 \$	21.7 \$	48.7 \$	30.8 \$	(14.2)	\$ 186.0
Twelve month period ended September, 2020	 нні	НРС	GPC	H&G	Corporate	Consolidated
Adjusted EBITDA	\$ 256.3 \$	92.2 \$	172.0 \$	112.1 \$	(52.4)	\$ 580.2
Proforma compensation program change	 (3.2)	(2.2)	(2.3)	(1.5)	9.2	
Proforma Adjusted EBITDA	\$ 253.1 \$	90.0 \$	169.7 \$	110.6 \$	(43.2)	\$ 580.2





The following is a reconciliation of net cash flow from operating activities to adjusted free cash flow for the year ended September 30, 2020 and forecasted for the year ending September 30, 2021.

(in millions)	September	r 30, 2020	September 30, 2021	
Net cash flow from operating activities	\$	290	\$	310 - 330
Purchases of property, plant and equipment		(61)		(85) - (95)
Divestiture related separation costs and taxes		25		25 - 35
Adjusted free cash flow	\$	254	\$	250 - 270