## Spectrum <br> Brands

## Fiscal 2021 First Quarter Earnings Call

February 5, 2021

- Introduction
- CEO Overview and Outlook
- Financial Review
- Business Review
- Q\&A

Kevin Kim
Divisional Vice President, Investor Relations

David Maura
Chairman and Chief Executive Officer
Jeremy Smeltser
Chief Financial Officer

Randy Lewis
Chief Operating Officer

David Maura
Jeremy Smeltser
Randy Lewis

## Forward-Looking Statements

This presentation contains, and certain oral and written statements made by our representatives from time to time may contain, forward-looking statements, including, without limitation, statements or expectations regarding our Global Productivity Improvement Plan, our business strategy, future operations, financial condition, estimated revenues, projected costs, projected synergies, prospects, plans and objectives of management, information concerning expected actions of third parties, retention and future compensation of key personnel, our ability to meet environmental, social, and governance goals, the expected impact of the COVID-19 pandemic, economic, social and political conditions or civil unrest in the U.S. and other countries, and other statements regarding the Company's ability to meet its expectations for its fiscal 2020 . When used in this document, the words future, anticipate, pro forma, seeks, intend, plan, envision, estimate, believe, belief, expect, project, forecast, outlook, goal, target, could, would, will, can, should, may and similar expressions are also intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words.
Since these forward-looking statements are based upon our current expectations of future events and projections and are subject to a number of risks and uncertainties, many of which are beyond our control and some of which may change rapidly, actual results or outcomes may differ materially from those expressed or implied herein, and you should not place undue reliance on these statements. Important factors that could cause our actual results to differ materially from those expressed or implied herein include, without limitation: (1) the impact of the COVID-19 pandemic on our customers, employees, manufacturing facilities, suppliers, the capital markets and our financial condition, and results of operations, all of which tend to aggravate the other risks and uncertainties we face; (2) the impact of our indebtedness on our business, financial condition and results of operations; (3) the impact of restrictions in our debt instruments on our ability to operate our business, finance our capital needs or pursue or expand business strategies; (4) any failure to comply with financial covenants and other provisions and restrictions of our debt instruments; (5) the effects of general economic conditions, including the impact of, and changes to tariffs and trade policies, inflation, recession or fears of a recession, depression or fears of a depression, labor costs and stock market volatility or monetary or fiscal policies in the countries where we do business; (6) the impact of fluctuations in transportation and shipping costs, commodity prices, costs or availability of raw materials or terms and conditions available from suppliers, including suppliers' willingness to advance credit; (7) interest rate and exchange rate fluctuations; (8) the loss of, significant reduction in, or dependence upon, sales to any significant retail customer(s); (9) competitive promotional activity or spending by competitors, or price reductions by competitors; (10) the introduction of new product features or technological developments by competitors and/or the development of new competitors or competitive brands; (11) the impact of actions taken by significant stockholders; (12) changes in consumer spending preferences and demand for our products, particularly in light of the COVID-19 pandemic and economic stress; (13) our ability to develop and successfully introduce new products, protect our intellectual property and avoid infringing the intellectual property of third parties; (14) our ability to successfully identify, implement, achieve and sustain productivity improvements (including our Global Productivity Improvement Plan), cost efficiencies (including at our manufacturing and distribution operations), and cost savings; (15) the seasonal nature of sales of certain of our products; (16) the effects of climate change and unusual weather activity, as well as further natural disasters and pandemics; (17) the cost and effect of unanticipated legal, tax or regulatory proceedings or new laws or regulations (including environmental, public health and consumer protection regulations); (18) our discretion to conduct, suspend or discontinue our share repurchase program (including our discretion to conduct purchases, if any, in a variety of manners including openmarket purchases or privately negotiated transactions); (19) public perception regarding the safety of products that we manufacture and sell, including the potential for environmental liabilities, product liability claims, litigation and other claims related to products manufactured by us and third parties; (20) the impact of existing, pending or threatened litigation, government regulations or other requirements or operating standards applicable to our business; (21) the impact of cybersecurity breaches or our actual or perceived failure to protect company and personal data, including our failure to comply with new and increasingly complex global data privacy regulations; (22) changes in accounting policies applicable to our business; (23) our ability to utilize net operating loss carry-forwards to offset tax liabilities from future taxable income; (24) the impact of expenses resulting from the implementation of new business strategies, divestitures or current and proposed restructuring activities; (25) our ability to successfully implement further acquisitions or dispositions and the impact of any such transactions on our financial performance; (26) the unanticipated loss of key members of senior management and the transition of new members of our management teams to their new roles; (27) the impact of economic, social and political conditions or civil unrest in the U.S. and other countries; (28) the effects of political or economic conditions, terrorist attacks, acts of war, natural disasters, public health concerns or other unrest in international markets; (29) our ability to achieve our goals regarding environmental social and governance practices; (30) our increased reliance on third-party partners, suppliers, and distributors to achieve our business objectives; and (31) the other risk factors set forth in the securities filings of Spectrum Brands Holdings, Inc and SB/RH Holdings, LLC including their most recently filed Annual Report on Form 10-K and subsequent Quarterly Report(s) on Form 10-Q.

Some of the above-mentioned factors are described in further detail in the sections entitled "Risk Factors" in our annual and quarterly reports, as applicable. You should assume the information appearing in this document is accurate only as of the date hereof, or as otherwise specified, as our business, financial condition, results of operations and prospects may have changed since such date. Except as required by applicable law, including the securities laws of the United States and the rules and regulations of the United States Securities and Exchange Commission, we undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, to reflect actual results or changes in factors or assumptions affecting such forward-looking statements.

## Reconciliation of Non-GAAP Financial Measurements

Management believes that certain non-GAAP financial measures may be useful in certain instances to provide additional meaningful comparisons between current results and results in prior operating periods. Within this presentation, including the tables that follow, reference is made to organic net sales, adjusted earnings before interest, taxes, depreciation and amortization (EBITDA), adjusted EBITDA margin, adjusted earnings per share (EPS) and adjusted Free Cash Flow.

Management believes that organic net sales provide for a more complete understanding of underlying business trends of regional and segment performance by excluding the impact of currency exchange fluctuations and the impact of acquisitions (when applicable) when there is no comparable sales in the prior period. Organic growth is calculated by comparing organic net sales to net sales in the prior year. The effect of changes in currency exchange rates is determined by translating the period's net sales using the currency exchange rates that were in effect during the prior comparative period. Adjusted EBITDA is a metric used by management to evaluate segment performance and frequently used by the financial community which provides insight into an organization's operating trends and facilitates comparisons between peer companies, because interest, taxes, depreciation and amortization can differ greatly between organizations as a result of differing capital structures and tax strategies. Adjusted EBITDA can also be a useful measure for determining Spectrum Brands' debt covenant compliance. Adjusted EBITDA excludes certain items that are unusual in nature or not comparable from period to period. Adjusted EBITDA margin reflects adjusted EBITDA as a percentage of net sales. Management uses adjusted diluted EPS as a useful measure for providing further insight into our operating performance because it eliminates the effects of certain items that are not comparable from one period to the next. An income tax adjustment is included in adjusted diluted EPS to exclude the impact of the valuation allowance against deferred taxes and other tax-related items in order to reflect a normalized ongoing effective tax rate. Adjusted free cash flow provides useful information to investors regarding our ability to generate cash from business operations that is available for acquisitions and other investments, service of debt principal, dividends and share repurchases and meet its working capital requirements. Our definition of adjusted free cash flow takes into consideration capital investments required to maintain operations of our businesses and execute our strategy. For the three month periods ended January 3, 2021, the normalized ongoing effective tax rate was $25.0 \%$.

Spectrum Brands provides this information to investors to assist in comparisons of past, present and future operating results and to assist in highlighting the results of on-going operations. While Spectrum Brands' management believes that non-GAAP measurements are useful supplemental information, such adjusted results are not intended to replace the Spectrum Brands' GAAP financial results and should be read in conjunction with those GAAP results. Supplemental tables have been provided within this presentation to demonstrate reconciliation of non-GAAP measurements discussed in the most relevant GAAP financial measurements.

The Company provides this information to investors to assist in comparisons of past, present and future operating results and to assist in highlighting the results of ongoing operations. While Spectrum Brands' management believes that non-GAAP measurements are useful supplemental information, such adjusted results are not intended to replace the Spectrum Brands' GAAP financial results and should be read in conjunction with those GAAP results. Reconciliations of all non-GAAP measures to the most comparable GAAP measure have been provided in the Appendix to this presentation.

## Spectrum <br> Brands

## CEO Overview \& Outlook

David Maura

First Quarter 2021

## Net Sales



Q1 FY20

Adj. EBITDA


## KEY TAKEAWAYS

- Net sales growth across all business units, with another quarter of strong POS and improved supply chain performance
- E-commerce grew over 54\%
- Adjusted EBITDA doubled, which reflects productivity improvements across all business units from our Global Productivity Improvement Program and favorable mix, as well as our supply chain continuing to drive output and improved service levels
+H i g h SingleDigits

NETSALES

(Previously $3 \%-5 \%$ Growth)

## + H i g h SingleDigits

A D J. EBIT D A
(Previously Mid Single-Digit Growth)

## \$250M \$270M

A D J. F C F

Absorbing $\sim \mathbf{\$ 7 0 - \$ 8 0}$ million of commodity and transportation-related inflation as compared to initial expectations

SPB - A Home Essentials Company - We Are Investing In Our Brands

HPC


HHI


Kwikset
Pfister

GPC


NATURE'S
MIRACLE Drean SmartBones

H\&G


## Saffer

## spectraciide

## LEVERAGE TARGET of $3 \mathrm{x}-4 \mathrm{x}$ net debt to EBITDA

## 1. ORGANIC GROWTH

We intend to allocate capital internally to our highest return opportunities: Insights, R\&D, Innovation, New products and advertising/marketing. Drive vitality and profitable organic growth.
2. RETURN OF CAPITAL

We intend to return cash to shareholders via dividends and opportunistic share repurchases.
3. MERGERS \& ACQUISITIONS

We intend to pursue tuck in strategic acquisitions that are synergistic and help drive shareholder value creation.

## Spectrum <br> Brands

# Financial Review 

Jeremy Smeltser

## Net Sales



Q1 FY21

Adj. EBITDA


## KEY TAKEAWAYS

- Net sales growth across all business units
- Gross profit margin of $\mathbf{3 6 . 9 \%}$ increased 600bps, driven by higher volumes in all business units, improved productivity from our Global Productivity Improvement Program and favorable mix.
- Adjusted EBITDA doubled from the prior year, primarily driven by growth across all business units


## Q1 Financial Review

- Q1 interest expense from continuing operations of $\$ 36.7$ million increased $\$ 1.9$ million
- Depreciation and amortization from continuing operations of $\$ 35.7$ million was $\$ 6.0$ million lower than the prior year
- Cash payments for transactions were $\$ 12.1$ million, up from $\$ 4.6$ million last year. Restructuring \& related payments for Q 1 were $\$ 11.0$ million versus $\$ 38.6$ million last year
- The Company had a cash balance of $\$ 224.5$ million and approximately $\$ 585$ million available on its $\$ 600$ million Cash Flow Revolver
- The Company had approximately $\$ 2.5$ billion of debt outstanding
- Net leverage was approximately 3.4x at the end of Q1 2021
- During the quarter, the company repurchased 0.6 million shares for $\$ 42.3$ million
- Sold approximately 1.4 million shares of Energizer stock for proceeds of $\$ 60.5$ million


## 2021 Earnings Framework

- We now expect high single-digit (previously three to five percent reported) net sales growth, with foreign exchange expected to have a slightly positive impact based upon current rates
- Fiscal 2021 adjusted EBITDA is also expected to increase high single-digits (previously mid single-digits), as transportation and commodity related inflation are expected to partially offset the leverage from the higher expected net sales
- Adjusted free cash flow is expected to be between \$250M and \$270M
- Continue to target net leverage range of $3 x-4 x$ adjusted EBITDA



## Spectrum Brands

## Business Review

Randy Lewis

## Net Sales



Adj. EBITDA
+129.4\%


## KEY TAKEAWAYS

- Organic net sales increased $36.8 \%$, with continued strength with POS and improved supply
- Adjusted EBITDA increased $129.4 \%$, driven by positive volumes, productivity improvements and strong mix favorability, partially offset by COVID-19 related costs and higher marketing investments.
- We continue to expect demand in 2021 to benefit from our new product introductions and incremental advertising investments


Net Sales


Adj. EBITDA



## KEY TAKEAWAYS

- Top-line growth was driven by both aquatics and companion animal categories
- Higher EBITDA was driven by volume growth and productivity improvements, partially offset by higher advertisement and marketing investments
- Ninth consecutive quarter of year-over-year top-line and seventh consecutive quarter of bottom-line growth
- We plan to continue to build our worldwide market leadership position in our core categories

First Quarter 2021
Home \& Garden

## Net Sales



Q1 FY20

Adj. EBITDA

\$10M


## KEY TAKEAWAYS

- The top line grew across controls, household insecticides and repellents, driven by strong POS and early orders across mass, distributor, and online channels stocking up for the spring season
- Adjusted EBITDA increase was driven by significant volume growth, favorable mix and productivity improvements, despite headwinds from COVID-19 related costs.
- The fundamentals in this business remain strong with solid profitability and high barriers to entry


## Commercial Improvements:

Consistently operating through center-led global teams

## G\&A:

Significant progress with automation and GBS

## Supply Chain:

Established center-led functions to leverage global scale

## Procurement:

Realized significant savings from both direct and indirect sourcing initiatives

## Spectrum <br> Brands

## CEO TAKEAWAYS

David Maura

1. Our Q1 financial results reflected exceptional top line growth and operating leverage. Adjusted EBITDA doubled to $\mathbf{\$ 2 0 4}$ million and our Q1 performance demonstrated another quarter of consistent execution for our long- term stakeholders
2. Continue to prioritize a strong balance sheet as we target net leverage range of 3 times to 4 times adjusted EBITDA and maintained over $\$ 800$ million of total liquidity
3. Our year-to-date performance in the business gives us confidence to raise our net sales and EBITDA earnings framework to high single-digit growth compared to fiscal 2020

## Spectrum <br> Brands

APPENDIX

SPECTRUM BRANDS HOLDINGS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

Spectrum
Brands

| (in millions, except per share amounts) | Three Month Periods Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | January 3, 2021 |  | December 29, 2019 |  |  |
| Net Sales | \$ | 1,145.0 | \$ |  | 871.5 |
| Cost of goods sold |  | 722.5 |  |  | 592.5 |
| Restructuring and related charges |  | 0.2 |  |  | 9.9 |
| Gross profit |  | 422.3 |  |  | 269.1 |
| Selling |  | 166.8 |  |  | 146.1 |
| General and administrative |  | 91.9 |  |  | 80.4 |
| Research and development |  | 10.5 |  |  | 9.9 |
| Restructuring and related charges |  | 9.0 |  |  | 17.5 |
| Transaction related charges |  | 20.6 |  |  | 4.1 |
| Loss on assets held for sale |  | - |  |  | 32.8 |
| Write-off from impairment of intangible assets |  |  |  |  | 24.2 |
| Total operating expenses |  | 298.8 |  |  | 315.0 |
| Operating income (loss) |  | 123.5 |  |  | (45.9) |
| Interest expense |  | 36.7 |  |  | 34.8 |
| Other non-operating income, net |  | (6.2) |  |  | (43.7) |
| Income (loss) from continuing operations before income taxes |  | 93.0 |  |  | (37.0) |
| Income tax expense |  | 19.8 |  |  | 0.7 |
| Net income (loss) from continuing operations |  | 73.2 |  |  | (37.7) |
| (Loss) income from discontinued operations, net oftax |  | (0.3) |  |  | 2.8 |
| Net income (loss) |  | 72.9 |  |  | (34.9) |
| Net income attributable to non-controlling interest |  | 0.8 |  |  | 0.9 |
| Net income (loss) attributable to controlling interest | \$ | 72.1 | s |  | (35.8) |
| Amounts attributable to controlling interest |  |  |  |  |  |
| Net income (loss) from continuing operations attributable to controlling interest | \$ | 72.4 | \$ |  | (38.6) |
| Net (loss) income from discontinued operations attributable to controlling interest |  | (0.3) |  |  | 2.8 |
| Net income (loss) attributable to controlling interest | $\underline{\underline{s}}$ | 72.1 | s |  | (35.8) |
| Earnings Per Share |  |  |  |  |  |
| Basic earnings per share from continuing operations | \$ | 1.69 | \$ |  | (0.81) |
| Basic earnings per share from discontinued operations |  | (0.01) |  |  | 0.06 |
| Basic earnings per share | \$ | 1.68 | s |  | (0.75) |
| Diluted earnings per share from continuing operations | \$ | 1.68 | \$ |  | (0.81) |
| Diluted earnings per share from discontinued operations |  | - |  |  | 0.06 |
| Diluted earnings per share | \$ | 1.68 | s |  | (0.75) |
| Weighted Average Shares Outstanding |  |  |  |  |  |
| Basic |  | 42.9 |  |  | 47.7 |
| Diluted |  | 43.0 |  |  | 47.7 |

## SPECTRUM BRANDS HOLDINGS, INC

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOW (Unaudited)

| (in millions) | Three Month Periods Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | January 3, 2021 |  | December 29, 2019 |
| Cash flows from operating activities |  |  |  |
| Net cash used by operating activities from continuing operations | \$ | (94.1) \$ | (196.7) |
| Net cash used by operating activities from discontinued operations |  | (16.0) | - |
| Net cash used by operating activities |  | (110.1) | (196.7) |
| Cash flows from investing activities |  |  |  |
| Purchases of property, plant and equipment |  | (11.8) | (18.7) |
| Proceeds from disposal of property, plant and equipment |  | 0.1 | - |
| Business acquisitions, net of cash acquired |  | (129.8) | - |
| Proceeds from sale of equity investment |  | 60.5 | - |
| Net cash used by investing activities |  | (81.0) | (18.7) |
| Cash flows from financing activities |  |  |  |
| Payment of debt, including premium on extinguishment |  | (54.0) | (127.5) |
| Proceeds from issuance of debt |  | 0.1 | 103.0 |
| Payment of debt issuance costs |  | - | (0.8) |
| Treasury stock purchases |  | (42.3) | (90.6) |
| Accelerated share repurchase |  | - | (125.0) |
| Dividends paid to shareholders |  | (17.8) | (19.9) |
| Dividends paid by subsidiary to non-controlling interest |  | (1.0) | - |
| Share based award tax withholding payments, net of proceeds upon vesting |  | (7.1) | (12.2) |
| Other financing activities, net |  | 0.3 | - |
| Net cash used by financing activities |  | (121.8) | (273.0) |
| Effect of exchange rate changes on cash and cash equivalents |  | 5.8 | 3.5 |
| Net change in cash, cash equivalents and restricted cash in continuing operations |  | (307.1) | (484.9) |
| Cash, cash equivalents, and restricted cash, beginning of period |  | 533.7 | 627.1 |
| Cash, cash equivalents, and restricted cash, end of period | \$ | 226.6 \$ | 142.2 |




|  | Three Month Periods Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (in millions) | January 3, 2021 |  | December 29, 2019 |  |
| Global productivity improvement program | \$ | 9.2 | \$ | 26.6 |
| Other restructuring activities |  | - |  | 0.8 |
| Total restructuring and related charges | \$ | 9.2 |  | 27.4 |

## SPECTRUM BRANDS HOLDINGS, INC.

## transaction related charges (Unaudited)

| (in millions) | Three Month Periods Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | January 3, 2021 |  | December 29, 2019 |  |
| Armitage acquisition | \$ | 4.8 | \$ | - |
| Coevorden operations divestiture |  | 2.8 |  | 0.2 |
| GBL divestiture |  | 1.8 |  | 2.3 |
| Other |  | 11.2 |  | 1.6 |
| Total transaction-related charges | S | 20.6 | \$ | 4.1 |


| (in millions, except \%) | Three Month Periods Ended |  |  |  | Variance |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | January 3, 2021 |  | December 29, 2019 |  |  |  |  |
| HHI | \$ | 408.7 | \$ | 297.7 | \$ | 111.0 | 37.3 \% |
| HPC |  | 378.5 |  | 322.1 |  | 56.4 | 17.5 \% |
| GPC |  | 275.5 |  | 205.8 |  | 69.7 | 33.9\% |
| H\&G |  | 82.3 |  | 45.9 |  | 36.4 | 79.3 \% |
| Net Sales | \$ | 1,145.0 | \$ | 871.5 |  | 273.5 | 31.4\% |

## SPECTRUM BRANDS HOLDINGS, INC.

RECONCILIATION OF GAAP NET SALES TO ORGANIC NET SALES (Unaudited)

| Three Month Periods Ended (in millions, except \%) | January 3, 2021 |  |  |  |  |  |  |  |  |  | Net SalesDecember 29, 2019 |  | Variance |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Effect of Changes in Currency |  | Effect of Changes in Currency |  | Effect of Acquisitions |  | Organic <br> Net Sales |  |  |  |  |  |  |
| HHI | \$ | 408.7 | \$ | (1.4) | \$ | 407.3 | \$ |  | \$ | 407.3 | \$ | 297.7 | \$ | 109.6 | 36.8\% |
| HPC |  | 378.5 |  | (5.6) |  | 372.9 |  |  |  | 372.9 |  | 322.1 |  | 50.8 | 15.8\% |
| GPC |  | 275.5 |  | (4.3) |  | 271.2 |  | (20.3) |  | 250.9 |  | 205.8 |  | 45.1 | 21.9\% |
| H\&G |  | 82.3 |  | - |  | 82.3 |  | - |  | 82.3 |  | 45.9 |  | 36.4 | 79.3\% |
| Total | \$ | 1,145.0 | \$ | (11.3) | \$ | 1,133.7 | s | (20.3) |  | 1,113.4 | \$ | 871.5 |  | 241.9 | 27.8\% |


| Three Month Period Ended January 3, 2021 (in millions, except \%) | HHI |  | HPC |  | GPC | H\&G | Corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) from continuing operations | \$ | 89.4 | \$ | 38.2 \$ | 34.0 | (0.5) \$ | (87.9) | 73.2 |
| Income tax expense |  |  |  | - | - | - | 19.8 | 19.8 |
| Interest expense |  |  |  | - | - | - | 36.7 | 36.7 |
| Depreciation and amortization |  | 8.6 |  | 8.8 | 9.7 | 4.9 | 3.7 | 35.7 |
| EBITDA |  | 98.0 |  | 47.0 | 43.7 | 4.4 | (27.7) | 165.4 |
| Share and incentive based compensation |  |  |  | - | - | - | 8.1 | 8.1 |
| Restructuring and related charges |  | 0.2 |  | 2.6 | 1.5 | - | 4.9 | 9.2 |
| Transaction related charges |  |  |  | 1.3 | 7.6 | - | 11.7 | 20.6 |
| Gain on Energizer investment |  |  |  |  |  | - | (6.0) | (6.0) |
| Inventory acquisition step-up |  |  |  | - | 0.8 | - | - | 0.8 |
| Other |  |  |  | . | . | 6.0 | - | 6.0 |
| Adjusted EBITDA | \$ | 98.2 |  | 50.9 \$ | 53.6 \$ | 10.4 \$ | (9.0) \$ | 204.1 |
| Net Sales | \$ | 408.7 |  | 378.5 \$ | 275.5 \$ | 82.3 \$ | - | 1,145.0 |
| Adjusted Ebita Margin |  | 24.0\% |  | 13.4\% | 19.5\% | 12.6\% | -\% | 17.8\% |
| Three Month Period Ended December 29, 2019 (in millions, except \%) |  |  |  |  | GPC | H\&G | Corporate | Consolidated |
| Net income (loss) from continuing operations | \$ | 34.2 | \$ | 24.9 \$ | (53.3) \$ | (8.6) \$ | (34.9) \$ | (37.7) |
| Income tax expense |  |  |  | - | - | - | 0.7 | 0.7 |
| Interest expense |  | - |  | - | - | - | 34.8 | 34.8 |
| Depreciation and amortization |  | 8.1 |  | 8.8 | 16.1 | 5.2 | 3.5 | 41.7 |
| EBITDA |  | 42.3 |  | 33.7 | (37.2) | (3.4) | 4.1 | 39.5 |
| Share and incentive based compensation |  |  |  | - | - | - | 14.5 | 14.5 |
| Restructuring and related charges |  | 0.5 |  | 1.1 | 10.3 | 0.1 | 15.4 | 27.4 |
| Transaction related charges |  | - |  | 1.6 | 1.4 | - | 1.1 | 4.1 |
| Unrealized gain on Energizer investment |  |  |  | - | - | - | (38.5) | (38.5) |
| Loss on assets held for sale |  | - |  | - | 32.8 | - | - | 32.8 |
| Write-off from impairment of intangible assets |  | - |  | - | 24.2 | - | - | 24.2 |
| Other |  |  |  | - | - | - | (1.8) | (1.8) |
| Adjusted EBITDA | \$ | 42.8 |  | 36.4 \$ | 31.5 | (3.3) \$ | (5.2) \$ | 102.2 |
| Net Sales | \$ | 297.7 |  | 322.1 \$ | 205.8 \$ | 45.9 \$ | \$ | 871.5 |
| Adjusted EBITDA Margin |  | 14.4\% |  | 11.3\% | 15.3\% | (7.2)\% | -\% | 11.7\% |

SPECTRUM BRANDS HOLDINGS, INC.
PROFORMA ADJUSTED EBITDA - COMPENSATION PROGRAM CHANGE

| Three month period ended December 29, 2019 (in million | HHI |  | HPC | GPC |  | H\&G |  | Corporate |  | ated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusted EBITDA | \$ | 42.8 \$ | 36.4 | \$ | 31.5 | \$ | (3.3) | \$ | (5.2) | \$ | 102.2 |
| Proforma compensation program change |  | (0.6) | (0.4) |  | (0.4) |  | (0.2) |  | (2.6) |  | (4.2) |
| Proforma Adjusted EBITDA | \$ | 42.2 S | 36.0 | \$ | 31.1 | s | (3.5) | \$ | (7.8) | \$ | 98.0 |

## RECONCILIATION OF CASH FLOW FROM OPERATING ACTIVITIES TO ADJUSTED FREE CASH FLOW

The following is a reconciliation of the forecasted net cash flow from operating activities to adjusted free cash flow for the year ending September 30, 2021

| (in millions) | September 30, 2021 |  |
| :--- | ---: | ---: |
| Net cash flow from operating activities | $\$$ | $285-305$ |
| Purchases of property, plant and equipment | $(85)-(95)$ |  |
| Transaction related costs and taxes | $50-60$ |  |
| Adjusted free cash flow | $250-270$ |  |

